

# Management Competencies

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| <ol style="list-style-type: none"><li>1. Active listening</li><li>2. Analytical skills/Problem solving</li><li>3. Career development</li><li>4. Coaching/mentoring</li><li>5. Conflict management</li><li>6. Cross-functional collaboration</li><li>7. Customer relations skills (internal and external)</li><li>8. Decision making</li><li>9. Driving results</li><li>10. Empathy</li><li>11. Entrepreneurship</li><li>12. Giving straight feedback</li><li>13. Group facilitation</li><li>14. Influence</li><li>15. Innovation and creativity</li><li>16. Interpersonal Dialog</li><li>17. Leadership</li><li>18. Managing up</li><li>19. Market knowledge</li><li>20. Meeting management</li></ol> | <ol style="list-style-type: none"><li>21. Organization</li><li>22. Organization development</li><li>23. Passion/Inspiration</li><li>24. Performance management and motivation</li><li>25. Political savvy</li><li>26. Presentation</li><li>27. Proactive relationship building</li><li>28. Process management</li><li>29. Project management</li><li>30. Self-awareness</li><li>31. Strategic thinking and planning</li><li>32. Stress management</li><li>33. Supervision</li><li>34. Tactical planning and implementation</li><li>35. Team building</li><li>36. Technical/Functional knowledge and skills</li><li>37. Time management/Setting Priorities</li><li>38. Trust building</li><li>39. Work/life balance</li><li>40. Writing skills</li></ol> |
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